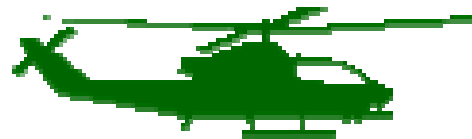




Rick Rosen's Real Estate Boot Camp



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Sphere of Influence Contact Sheet

Name

Address

Phone

“Break The Ice”

1. What is your interest rate? Would you like to lower it?
2. When do you see yourself moving again?
3. Do you know how much your home is worth? (Free CMA)
4. Are you paying PMI? (1st time home buyers)
5. Have you considered buying a second home for investment?
6. Does the owner of your business own his building? Ask permission to contact him/her.

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